



## MARY ZURBUCH, OWNER

For Mary Zurbuch, providing Owner Representation Services is all about trust. It's about clients who trust her with their projects, with time and money management, with making sure the final project meets their needs and is carried out on time and within budget. It's about being trusted to be the owner's voice—and that's a trust Mary does not take lightly.

As a Development and Construction Consultant, Mary provides a wide range of services — from due diligence and pre-construction through construction management and project closeout—that ensure the client's wishes are carried out, conception through completion.

Backed by more than 23 years of experience, Mary has served as Development and Construction Manager for projects of all sizes that encompass every aspect of development, land acquisition, logistics, marketing, leasing, construction oversight and property management. Her Construction Engineering Management background enables her to take a project from the master planning stage through cost estimation, bidding process/vendor selection, value engineering, scheduling, on-site construction management, and final close out.

Working with commercial brokers, architect and engineering firms, and real estate development companies, Mary brings her skills as a problem-solver to the table, spotting potential concerns and offering value engineering options that often avoid costly changes later. In addition to her industry knowledge and years of experience, Mary's focused attention to detail keeps a watchful eye on the myriad of specifications present in any project, always working to maximize potential property value and the property's usability for the owner.

Whether it's a 450,000-square-foot distribution center, a corporate headquarters remodel, a medical office plaza, or build-to-suit construction, Mary is up for the challenge. Building long-term working relationships based on trust and experience is important to Mary. Her clients are confident that, with Mary on the job, they can rest assured their interests are well-represented.