

# Rob Wineland

## Chief Operating Officer



### YEARS OF EXPERIENCE

35

### EDUCATION

BA, Political Science, Eastern Illinois University, Charleston, IL  
Six-Sigma Green Belt, Purdue University Manufacturing Partnership

### MANAGEMENT SKILLS

- Launched 4 business start-ups and grew while turning around in 3 business units
- Lead projects in 50 states and 7 foreign countries
- Involved in industrial, light manufacturing, distribution, telecommunications, and retail industries both ground up and renovation
- Dedicated servant leader focused on building people while developing their abilities
- Began his career in the field working with the tools in refineries, pharmaceutical and nuclear power facilities



### PROJECT EXPERIENCE

#### **Distribution-** Indiana, Michigan, and North Carolina

Responsible for star-up and renovation of 500,000 sf distribution facility in North Carolina, renovation 240,000 sf, 300,000 sf and 320,000 sf facilities in IN. Responsible for 50,000 sf office buildout in Michigan warehouse facility. Utilized Six-Sigma methodologies to improve product/people flow and enhanced capacity resulting in strong profitability improvements.

#### **Telecommunications Infrastructure-**Midwest, East Coast, and Colorado/Nebraska

Led efforts for buildout of telecommunication infrastructure upgrades for mobile carriers and utility industries. Projects included greenfield sites, tower modifications and infrastructure upgrades to enhanced technologies. Responsible for direct hire labor, training, safety, and utilization. Management of subcontractor utilization as well. Contract negotiations and management responsibilities with client and subcontracting community.

#### **Retail renovations and new construction-** nationally

Led business division that provided new and renovated in-store packages utilizing direct hire labor and subcontractors. Responsible for hiring, developing, and training of personnel. Responsible for selection, negotiating and managing contracts with subcontractor community. Led site safety efforts.

#### **Light Manufacturing-** IN

Led efforts to renovate 2 manufacturing operations resulting in improved process flow and staff utilization. Increase production outputs while improving quality and safety. Responsible for design, engineering, and contractor selections to support desired financial and productivity outputs and timelines to minimize supply chain commitments.

### AREAS OF EXPERTISE

Contract Management  
Fiscal management  
Personnel and Leadership Development  
Business Development

### CERTIFICATIONS

OSHA 10-hour Training  
Predictive Index Certified

### COMMITMENTS / INVOLVEMENT

St. Lukes Methodist Church- former Governing Board member, Finance Chairman, Parking Lot Usher  
Society of Management Professional Services- former National Conference Chair and state Chapter President  
Servants-At-Work- founding and former Board member  
Christamore House- former Board Chairman  
Riley Area Community Development Corp.- former Board Chairman  
Stanley K. Lacy Leadership Series, Class XX